

**AUTOMOTIVE MEETINGS QUERETARO 2019**  
**FEB. 19-21, 2019**  
**RATES AND BOOKING FORM – MEXICAN COMPANIES**

Carefully review the below packages and book the most appropriate one for your company. All features included are clearly described here below. We highly recommend you to prepare graphics (posters, roll-ups, pop-up booths, etc.) for your stand.

**BASIC PACKAGE - 4 M<sup>2</sup>**

1 Company – 1 Delegate

**\$ 1.900 USD\***

One 4 m<sup>2</sup> booth (2x2)  
 1 Company – 1 Delegate  
 Fully equipped with spot lights, 1 table, 3 chairs, carpet and fascia board



- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned BtoB meetings based on your choices
- ◆ Access to the workshops on Feb. 20 & 21
- ◆ Access to the coffee corner on Feb. 20 & 21

**EXECUTIVE PACKAGE - 8 M<sup>2</sup>**

1 Company – 2 Delegates

**\$ 2.500 USD\***

One 8 m<sup>2</sup> booth (4x2)  
 1 Company  
 2 Delegates  
 Fully equipped with spot lights, 2 tables, 6 chairs, carpet and fascia board



- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned BtoB meetings based on your choices
- ◆ Access to the workshops on Feb. 20 & 21
- ◆ Access to the coffee corner on Feb. 20 & 21

**DELUXE PACKAGE - 12 M<sup>2</sup>**

1 company – 3 Delegates

**\$ 3.900 USD\***

One 12 m<sup>2</sup> booth (4x3)  
 1 Company  
 3 Delegates  
 Fully equipped with spot lights, 2 tables, 6 chairs, carpet and fascia board



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- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned BtoB meetings based on your choices
- ◆ Access to the workshops on Feb. 20 & 21
- ◆ Access to the coffee corner on Feb. 20 & 21

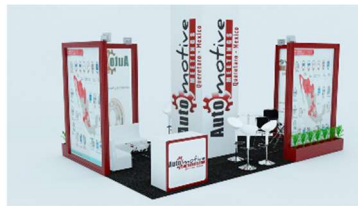
**\*Deadline to confirm this package: January 18.**

**PREMIUM 24 M<sup>2</sup>**

1 Company – 4 Delegates

**\$ 7,500 USD\***

One 24 m<sup>2</sup> booth (6x4)  
 1 Company  
 4 Delegates  
 Fully equipped with spot lights, 2 high tables, 1 meeting area, carpet, storage and printed graphics.



- ◆ A detailed profile of your company in the online catalogue
- ◆ Unrestricted access to the online detailed catalogue
- ◆ One schedule of pre-planned BtoB meetings based on your choices
- ◆ Access to the workshops on Feb. 20 & 21
- ◆ Access to the coffee corner on Feb. 20 & 21

**\*Deadline to confirm this package: January 18.**

Your Initials: \_\_\_\_\_

**BARE SURFACE PACKAGE**

**▾ 1 Company – 3 Delegates**

**\$ 300 USD /m<sup>2</sup>\***

Raw Space Mini 16 m <sup>2</sup> - Maxi 36 m <sup>2</sup>  1 Company 3 Delegates  - Build your own stand - Carpet is supplied - Power upon request	N/A	<ul style="list-style-type: none"> <li>◆ A detailed profile of your company in the online catalogue</li> <li>◆ Unrestricted access to the online detailed catalogue</li> <li>◆ One schedule of pre-planned BtoB meetings based on your choices</li> <li>◆ Access to the workshops on Feb. 20 &amp; 21</li> <li>◆ Access to the coffee corner on Feb. 20 &amp; 21</li> </ul>
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**▾ Additional delegate**

**\$ 200 USD\***

- ◆ Access to the workshops on Feb. 20 & 21
- ◆ Access to the coffee corner on Feb. 20 & 21

**▾ Access to the Conference of February 19<sup>th</sup>, 2019**

**\$ 200 USD/Person\***

A full day session of the Automotive industry in Mexico, includes coffee break and lunch buffet.

**▾ Workshop**

**\$ 1.500 USD\***

Lead a "Solutions Workshop" on a topic in relation with one of your specific competencies or innovations. The workshop shall not last more than 30 minutes and will gather between 15 to 40 delegates willing to attend. Your topic will be advertised through the **AUTOMOTIVE MEETINGS QUERETARO 2019** promotional tools (Direct Marketing, media communication, etc...). It will also be presented in the online Catalogue, accessible to all the delegates prior to the convention. If you wish to lead a "Solutions Workshop", please provide with the following information: topic title, short description (5-10 lines).

Workshops are schedule in parallel to the BtoB Meetings either on February 20 or 21.

*Note that we reserve the right to decline all requests without justifications.*

**▾ Advertisement in the Official Catalogue**

**\$ 1.000 USD\***

A two sided advertisement of your company. You should supply the artwork in English and Spanish in JPG or PDF, with a size per page of 14.5 x 21.5 cm and a bleed of .5 mm on each side (a final size of 15.5 x 22.5 cm).

**Deadline to confirm & send graphics: Friday, January 25<sup>th</sup>.**

**▾ Seated Business Lunch 20/21 February, 2019**

**\$ 30 USD/Person/Day\***

Description of your objectives while in Mexico:

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Which kind of industrial visits would you be interested in?

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Please return the completed form to the address below :  
**abe - advanced business events- AUTOMOTIVE MEETINGS QUERETARO 2019**  
 35/37 rue des Abondances - 92513 BOULOGNE-BILLANCOURT Cedex – France  
 Tel: +33 1 41 86 41 43 Fax: +33 (0) 1 46 03 86 26  
 Website: <http://www.automotivemeetings.com/mexico>  
 E-Mail: [automotivemeetings@advbe.com](mailto:automotivemeetings@advbe.com)  
 SAS au capital de 50 000 euros  
 RCS Nanterre 515 013 506 – NAF: 8230Z

Your Initials: \_\_\_\_\_

## PURCHASE ORDER

### U CONFIRM YOUR SELECTION:

ρ <u>Basic Package - 4 m<sup>2</sup> booth: 1 company – 1 delegate</u>	1.900 USD*.....
ρ <u>Executive Package - 8 m<sup>2</sup> booth: 1 company – 2 delegates</u>	2.500 USD*.....
ρ <u>Deluxe Package - 12 m<sup>2</sup> booth: 1 company – 3 delegates</u>	3.900 USD*.....
ρ <u>Premium Package- 24m<sup>2</sup> booth: 1 company – 4 delegates</u>	7.500 USD*.....
ρ <u>Bare Surface Package (mini 16 - Maxi 36) per m<sup>2</sup></u>	(____) x300 USD /m <sup>2</sup> *.....
ρ <u>Additional delegate</u>	(____) x 200 USD*.....
ρ <u>Workshop</u>	1.500 USD*.....
ρ <u>Access to the Conference of February 19<sup>th</sup>, 2019</u>	(____) x \$ 200 USD*.....
ρ <u>Advertisement in the Official Catalogue</u>	1.000 USD*.....
ρ <u>Lunch 20/21 February, 2019</u>	(____)Lunch(es)x (____) Day(s)x 30 USD *.....
<b>Grand total</b>	.....
Taxes (only if applicable)*	.....
<b>Net due to advanced business events</b>	.....

### U PAYMENT TERMS:

#### \*Additional Information on tax

- a) Your company is registered in France, French tax (VAT) is due
- b) Your company is registered in a European Union country, excluding France, French tax is not applicable (you must report it to your fiscal administration). Please indicate the tax registration number of the billed company.
- c) Your company is based in a non-European country, no taxes are applicable.
- d) Your company is registered in Italy, Italian tax (VAT) is due. Our Rome office will bill you and include the VAT amount.

**A 60% down-payment is required.** Your account must be balanced prior to the event.  
Full payment at booking is also accepted.

<b>Payment can be made by :</b>  - Credit card (visa, master card only) from an online facility - Wire transfer to our bank account (send us a copy of the receipt by email)	<b>Our bank account details :</b>  - IBAN: FR76 3000 4008 0400 0100 7591 014 - BIC Code: BNPAFRPPXXX - Bank: BNP PARIBAS PARIS-CENTRE AFFAIRES - Bank address: 8 - 10 avenue Ledru Rollin - 75012 Paris, France.
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**IMPORTANT NOTE:** sign on next page, scan and return this booking form (3 pages) to **your contact**.

When you're done you'll be requested to fill out the registration form and provide details of your capabilities. Those details will be used for your profile in the online catalogue and are very important for the matchmaking program.



Please return the completed form to the address below :  
**abe - advanced business events- AUTOMOTIVE MEETINGS QUERETARO 2019**  
 35/37 rue des Abondances - 92513 BOULOGNE-BILLANCOURT Cedex - France  
 Tel: +33 1 41 86 41 43 Fax: +33 (0)1 46 03 86 26  
 Website: <http://www.automotivemeetings.com/mexico>  
 E-Mail: [automotivemeetings@advbe.com](mailto:automotivemeetings@advbe.com)  
 SAS au capital de 50 000 euros  
 RCS Nanterre 515 013 506 – N A F: 8230Z

**AUTOMOTIVE MEETINGS QUERETARO 2019  
GENERAL TERMS AND CONDITIONS**

Event name: **AUTOMOTIVE MEETINGS QUERETARO 2019** (referred to as the "Event")

Date: **Feb 19-21, 2019** (referred to as the "Date")

Location: **Queretaro Convention Center** (referred to as the "Place")

City: **Queretaro, Mexico**

**1/ ORGANIZATION**

The Event is organized by *abe - advanced business events*, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 35/37 rue des Abondances - 92513 BOULOGNE-CEDEX - France, hereafter referred to as the Organizer.

**2/ PURPOSE**

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

**3/ PLACE AND DATE**

The Event will be held at the Place and Date indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

**4/ ADMISSION, REGISTRATION, CANCELLATION, PAYMENT**

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with prime contractors. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

The participant may cancel their registration forty-five days (45) or more prior to the Event without any penalties. However if the cancellation is submitted twenty-one (21) to forty-four (44) days prior to the Event, the Participant must pay thirty percent (30) of the total amount of their registration fees. If the cancellation is submitted twenty day (20) and less prior to the Event, the Participant must pay the full amount.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access to the Event if the Participant has not settled the invoice.

**5/ SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE**

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

**6/ OBLIGATION TO PRODUCE A RESULT**

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

**7/ INSURANCE**

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party. The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

**8/ APPLICABLE AMENDMENTS**

The Organizer reserves the right to bring additional amendments to this agreement to deal with any matters not initially mentioned in the agreement. Such amendments shall be notified and diligently sent to the Participant and come into force immediately.

Any infringement of this agreement by the Participant can lead to their expulsion from the Event provided the Organizer explicitly notifies it. In this case no refund or compensation of any kind shall be due to the Participant.

**9/ USE OF PARTICIPANT LOGO**

The Organizer reserves the right to retrieve and use the Participant's company logo in marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

**10/ SETTLEMENT**

The Participant agrees with these terms and conditions by signing this agreement. In the event of disagreement the participant agrees to first submit ttheir query to the organizer and seek amiable settlement . If no amiable settlement is found the Tribunal of Nanterre, Frnace, shall be the sole competent tribunal to the handle the case.

Company Name

\_\_\_\_\_

I hereby agree with Advanced Business  
Events terms and conditions

Address :

\_\_\_\_\_

Date: \_\_\_\_\_

RFC :

\_\_\_\_\_

Signature:

Contact Name :

\_\_\_\_\_

Company seal: